

*Advanced Assistance To **Space*** **Cable & Components Technology**

- Focus on the commercial **Aerospace** market
- Dedication to the **commercial Space** business
- Close Cooperation with worldwide industries & agencies
- Perfect Partnership as an longterm goal
- Business growth ,together
- Joint Identification of business opportunities

Objective

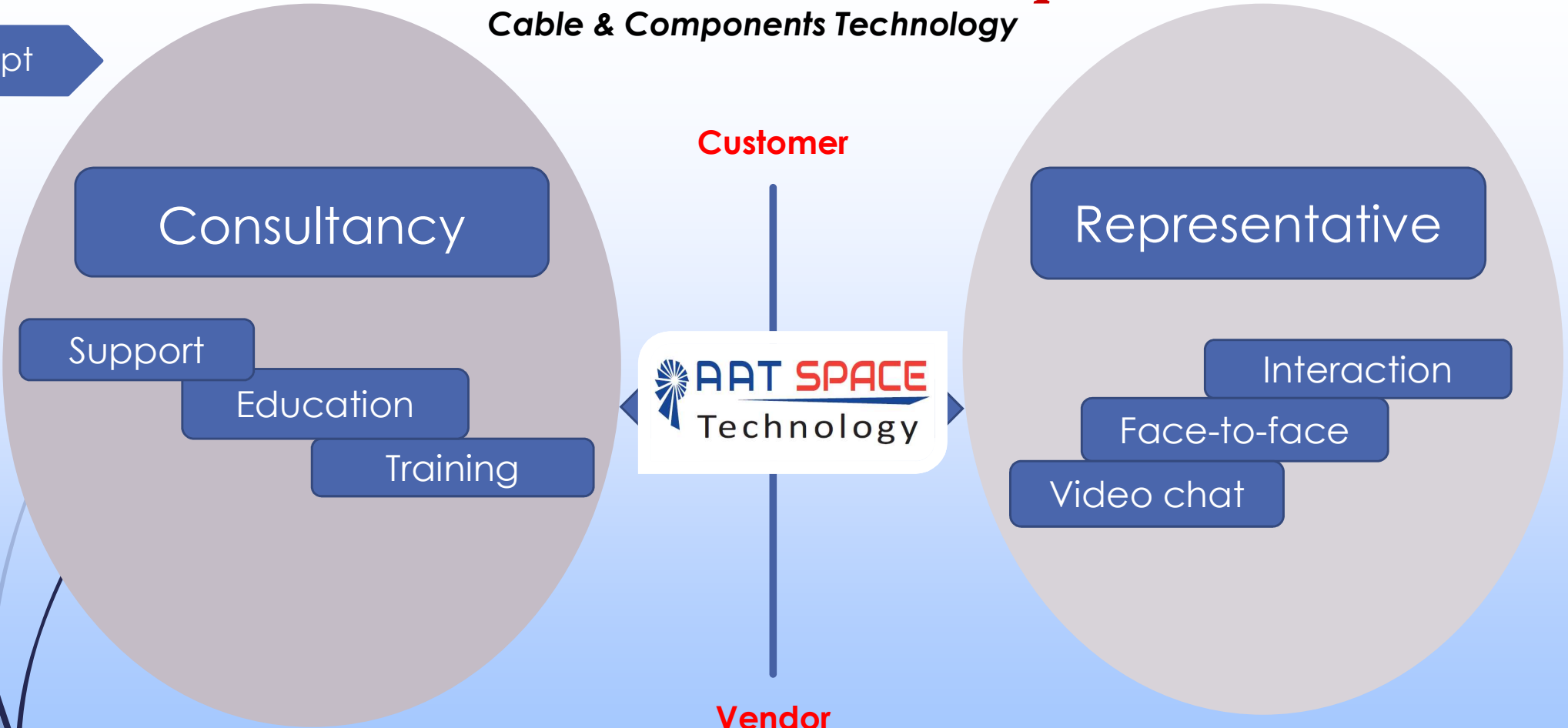


Inspired by our common future

Advanced Assistance To *Space*

Cable & Components Technology

Concept



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*Advanced Assistance To **Space*** **Cable & Components Technology**

In day-to-day business

- Partnership with worldwide companies
- Intime & qualified response to Inquiries
- Support in the Supplier selection process
 - Technical
 - Commercial
- Product selection due to joint identification & selection processes

Support



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In Long-term activities

- Exploration of opportunity potentials
- Business-trend evaluation
- Set-up & Execution of your strategies

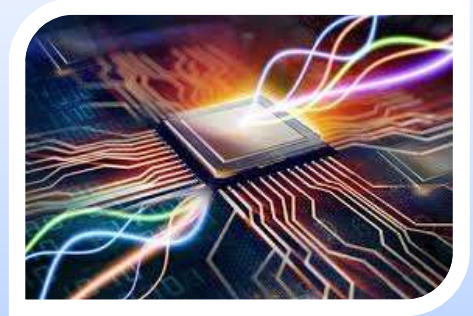
Consultancy



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- ▶ Commercial coaching in all aspects
- ▶ Indepth briefing for Component vs. Equipment level
- ▶ On ESCC standards and ww referenced documents
- ▶ Opportunity prioritization and selection
- ▶ Technical requirements of Space applications
- ▶ Qualification process for products on agency requirements

Education



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- ▶ Staff training
 - “On the job” - seminars
 - Know-how transfer
 - Quality related assurance requirements (**QA,PA**)
 - Future of space
 - Trends in technology

Training



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- ▶ Interaction with Manufacturing plants
 - Certified Cable & Cable Assembly suppliers
 - Connector suppliers
 - Component vendors
- ▶ Interaction within the global commercial Aerospace & Space industry
- ▶ Interaction with Space agencies
 - e.g. ESA ,NASA ,ISRO and Others ww

Interaction



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Face-to face

- ▶ Joint visits of End-customers
- ▶ Audit support for production factories
- ▶ Interaction with applicants
- ▶ Presence at public conferences & exhibitions

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- Representative
- Acting agent
- Intermediator
- Bottleneck solver
- Trade (optional in future)

Representing



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